



Investment Objective

Long-term wealth creation, providing above average US Dollar returns over the long term at below average levels of risk.

Investment Philosophy

Our investment philosophy is aligned with our investment objective which means we focus as much on the risk associated with each investment as we do on the potential return. We are value investors at heart and think that buying assets at a discount, as well as not owning overpriced assets, is the best way to achieve excess long-term returns.

Investor Profile

The offering is suitable for investors seeking to grow their capital over the long term of five to seven years or more. Investors accept their portfolio may underperform the market in the short term in pursuit of superior long-term gains.

Investment Approach

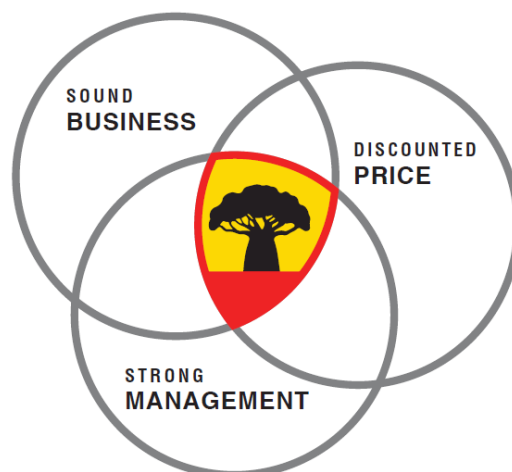
We think and invest like long-term business owners seeking ownership stakes in sound companies with strong management teams that are trading at a discounted price. Using a contrarian, but sensible approach, we patiently build focused portfolios of our best ideas and invest independently of any index or peer group. When we cannot find sufficient companies that meet our criteria for investment, we will hold cash until we do.

Key Features

- Direct ownership of world class global companies
- Focused portfolio of twenty to thirty stocks
- Invest independently of the index
- Selective exposure to small and mid-cap shares
- Hold cash when opportunities are limited
- Co-invest with our clients to align our long-term goals

Quick facts

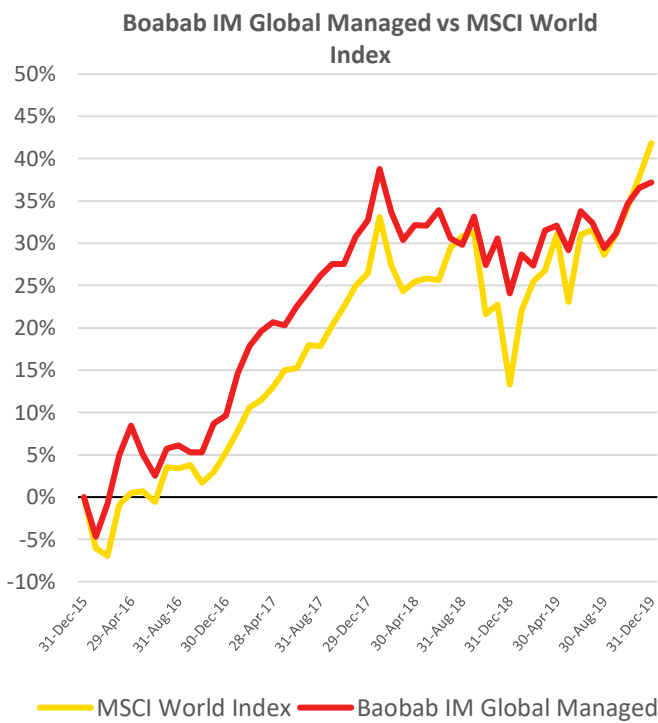
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|--------------------|--------------------------------|
| Investment Manager | Sandy Le Roux |
| Mandate Type | Segregated, full discretionary |
| Minimum Investment | USD 300,000 |
| Risk Profile | High |



Current Holdings

| | | |
|-----------------------------|----------------------------|------------------------------|
| Affiliated Managers Group | Exor | Lindblad Expeditions |
| Atlas Mara | Fiat Chrysler Automobiles | Rolls Royce |
| Barrick Gold | Fairfax India Holdings | Teekay Offshore Partners |
| Base Resources | Grindrod Shipping Holdings | Telecom Italia |
| Brookfield Asset Management | L Brands | Weiss Korea Opportunity Fund |
| Cameco | Liberty Broadband | |

Performance



| | Baobab IM (net of fees) | MSCI World Index |
|--|----------------------------|---------------------|
|--|----------------------------|---------------------|

| | | |
|-----------------|--------|--------|
| 1 Year | 10.59% | 25.19% |
| 3 Years | 7.77% | 10.43% |
| Since inception | 8.22% | 9.12% |

All periods longer than a year are annualized. Inception 1 January 2016.

*Note: The performance figures quoted are for a fully discretionary managed client. Because we construct each portfolio individually based on the opportunities available in the market, there will be some variation in returns across our accounts, particularly for newer accounts and those where we have inherited positions. While this can make communication about our portfolio difficult in the short-term, we believe that building portfolios in a bespoke and considered manner is in the best interests of our clients and a key differentiator of our offering.

Portfolio Overview

We are very pleased with our stock picking results in what has been a very tough period for global value investors. With no exposure to the market darlings and some cash and portfolio hedges, we have had to work very hard to keep up with the market averages. What the numbers don't reflect is the significantly lower level of risk of our portfolio. We have no idea when, but we suspect that at some stage we will be rewarded for not chasing the same expensive, risky assets as everybody else. It is a challenging time for global investors and business owners. Noise levels are high and there is little policy certainty, not an ideal situation when the global economy is slowing. We read and think a lot about the state of the world, but we do not have any unique insights as to what the future holds. We are keeping our heads down and focusing on what we can control, the businesses we buy and what we pay for them. This is currently leading us to neglected corners of the market where larger managers cannot, or will not, invest. The result is a portfolio we think offers significant value versus the larger, more liquid stocks that are so widely held by other investors.

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